



RJA

# *Frank Lagattuta*

Mr. Lagattuta has over 30 years of experience in sales, marketing and operations with companies in the technology industry. After spending a number of years as a Sales Representative, Sales manager, Regional Manger and Vice President of Sales and Marketing, Mr. Lagattuta became the President of Xerox Computer Services, a software Division of the Xerox Corporation, providing ERP solutions on IBM AS400 and DEC hardware platforms.

Following his 17 year career with the Xerox Corporation, Mr. Lagattuta, along with three other entrepreneurial associates, raised \$17 Million, from three prestigious VC companies, and created Evernet Systems, a Nationwide Networking Company. As the Senior Vice President of Sales, Mr. Lagattuta was responsible for generating over \$60M in revenue in less than 36 months.

Mr. Lagattuta then joined a new start-up company called Netplex Corporation, a Networking and Staffing Company headquartered in Reston VA, and as COO was instrumental in reaching profitability within 18 months.

Most recently, Mr. Lagattuta has devoted time to The Chrysalis Center, a non-profit organization, helping homeless and economically disadvantaged people “change their lives through jobs”. This experience has been very rewarding and it has been an honor to be able to serve the community.

He holds a Masters in Business Administration from the University of Southern California (USC) and a Bachelor of Arts degree in accounting, from Canisius College in Buffalo, New York.

In addition to working with major corporations and start-up companies, Mr. Lagattuta spent 22 years in the Army and Army Reserves, attaining the rank of Colonel.

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